



YOU ARE ALREADY SENSITIZED TO THREATS LIKE MALWARE, DENIAL-OF-SERVICE ATTACKS AND BAD ACTORS TRYING TO GET THEIR HANDS ON YOUR COMPANY'S VALUABLE DATA. HOWEVER, HYPER-VIGILANCE IS NOT ENOUGH TO PROTECT YOUR BUSINESS. VULNERABILITIES PERSIST. GAPS IN YOUR FIREWALL REMAIN. SECURITY POLICIES ARE ROUTINELY IGNORED BY EMPLOYEES. BUT THERE IS AN ALTERNATIVE.

We are Positive Technologies — specialist researchers, renowned experts and highly skilled programmers; founded in an environment rife with advanced threats. We are also a leading global provider of vulnerability assessment and compliance management solutions — trusted by more than 1,000 clients and counting.

**Our experience tells us:**

- + Businesses are spending too much for too little protection
- + Companies should be aware of how vulnerable they actually are.
- + Real security must work in practice and not simply on paper.
- + Knowing how cybercriminals work is critical to staying ahead of them.

**A COMMON HERITAGE, EXCEPTIONAL RESULTS.**

**POSITIVE PEOPLE**

While the breadth, scope and measure of our security solutions vary from client to client, one constant is our people.

Our clients, around the globe, are threatened by some of the most sophisticated cyber-attacks, perpetuated by an increasingly skilled generation of black hats.

By confronting these threats head-on, we have developed a unique understanding of how security should work — across a wide-range of geographies and systems — assuring your safety and compliance with regulatory requirements and corporate standards. It is why we call ourselves security experts and not simply IT specialists.

That commitment to our clients and track record of research excellence has earned us the distinction as the #1 fastest growing Security and Vulnerability Management firm, according to IDC.<sup>1</sup>

**POSITIVE RESEARCH**

Research is at the center of everything we do.

Our more than 150 dedicated researchers, representing one of the largest teams of its kind in Europe, are the most advanced white hats in the industry. While our extensive experience working with global oil & gas, banking and telecom companies has earned us the reputation of being one of the foremost authorities on SCADA, Banking/ATM, Telecom, Web Application and ERP security anywhere.

Positive Technologies is also the founder of Positive Hack Days, a yearly international forum that brings together leading information security authorities and the world's foremost hackers to cooperate on addressing the most topical issues faced by today's IT security community.

**FAST FACTS**

- + Established: 2002
- + Clients: 1,000+ global, national and regional companies
- + Largest Installation: over 100,000 IPs
- + Locations: 8 countries including India, Russia, South Korea, UK and USA
- + Researchers: 150+ SCADA, Banking, Telecom, ERP & Web Application security experts
- + Employees: 400

**POSITIVE TECHNOLOGIES TRUSTED BY:**



**POSITIVE CONSULTING**

To defend your business against attacks, we offer a range of consultative services including penetration testing, infrastructure analysis, web application security assessments and more.

Positive Technologies is hands-on and we rely on our own experts to uncover

new vulnerabilities and emerging threats. In fact each year we perform dozens of large-scale penetration tests, ensuring fluency in the latest systems and their associated vulnerabilities.

## POSITIVE SOLUTIONS

**MaxPatrol** — our flagship product and the culmination of our 10 year commitment to research and hands-on security assessments — is the only vulnerability and compliance management system that combines auditing, penetration testing and compliance-management in a single solution. MaxPatrol is currently trusted by over 1,000 companies maintaining security across their networks, including operating systems, databases, business management systems and web applications.

**Application Inspector (AI).** Application Inspector's intelligent scanning engine examines software from end-to-end and finds true vulnerabilities while ignoring source code programming errors, in select cases resulting in 75% fewer false positives than the leading application scanning tool. With exploits generated automatically, your software developers don't have to be security experts.

**Application Firewall (AF).** Application Firewall utilizes modern algorithms to defend your organization against emerging threats — proactively protecting you against both known and zero-day attacks, with an innovative use of normalization, heuristics, self-learning and behavioral analysis techniques.

## SUMMARY

At Positive Technologies we think differently because we are different. What sets us apart is our heritage and experience. We know how to break into systems. Therefore we know how to protect your business against attackers who are on the front lines, armed with insidious, next-generation malware capable of exploiting your systems and destroying your business. Hackers count on complacency. We never rest.

Take that next step and be positive about your security.

<sup>1</sup> Companies with over \$5M in revenue. Source: IDC "Worldwide Security and Vulnerability Management 2013-2017 Forecast."

## Globally Positioned, Customer Focused

With one of the largest and most dynamic security research facilities in the world, Positive Technologies carries out research, penetration testing and threat and vulnerability analysis across dozens of large-scale networks annually. Over the past decade, we have built a strong reputation by listening to our clients — amassing a knowledge and understanding of vulnerability and compliance management that is second to none.

## Pioneering SCADA Security

Since 2009, Positive Technologies has been working with leading Petrochemical, Utilities and Transportation organizations to improve the protection of their industrial control systems. Through this collaboration, we have acquired a comprehensive understanding of how to secure a number of SCADA systems from vendors like Siemens, Invensys and ABB. In fact, our deep inspection of these systems has found over 25% of all known SCADA vulnerabilities.

## Core Banking and Telecom Experts

Banks and Telcos present their own unique security challenges. To understand them we've worked alongside their security and IT personnel, performing security assessments and developing their corporate security standards, for a variety of systems from Cisco, Alcatel, Ericsson and Huawei. To ensure we stay current with the latest trends, Positive Technologies performs more than a dozen Internet Banking security audits each year.



POSITIVE TECHNOLOGIES

## Want to know more?

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